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They include keeping promises, being reliable and taking responsibility, being sincere, genuine, and honest, knowing their subject, and believing in it, building rapport, and being entertaining, as well as not arguing and providing solutions that work. The key skills for successful persuasion, then, are pretty wide.

#### Persuasion and Influencing Skills | SkillsYouNeed

BOOK REVIEW Book Title: The Persuasive Project Manager: Communicating for Understanding Author: Dr. Bill Brantley, PMP, PMI-ACP Publisher: Self-published List Price: US\$14.99 (Amazon) Format: Paperback, 87 pages Publication Date: 2019 ISBN: 13: 9781795728492 Reviewer: Mary Jane Quandt Review Date: September 2019 Introduction Dr. Brantley describes why he wrote this book: “In [...]

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A persuasive letter is a communique that is drafted by a person to another party to consider his point of view or give his course some worth considering. This letter is utilized by persons from all walks of life. A student in a school may draft it to persuade the school to drop corporal punishments, for instance.

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Persuasive speeches may utilize the three modes of persuasion: ethos, pathos and logos. Ethos is the most important appeal in a persuasive speech. Factors such as body language, the willingness of the audience, and the environment in which the speech is given, all affect the success of a persuasive speech.