

Trying Hard Is Not Good Enough

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Trying Hard is Not Good Enough

How to Produce Measurable Improvements for Customers and Communities *Booksurge Llc*

The Results-Based Accountability (RBA) framework can be used to improve the quality of life in communities, cities, counties, states and nations, including everything from the well-being of children to the creation of a sustainable environment. It can help government and private sector agencies improve the performance of their programs and make them more customer-friendly and effective. RBA is a common sense approach that replaces all the complicated jargon-laden methods foisted on us in the past. The methods can be learned and applied quickly. And all the materials are free for use by government and non-profit organizations. In addition to providing practical methods, the book also makes a contribution to social theory by explaining the contribution relationship between program performance and community quality of life. As such it is a valuable tool for both program administrators and evaluators. A workshop DVD is also available from resultsleadership.org. The RBA framework has been used in over 40 states and countries around the world.

Trying Hard Is Not Good Enough *Trafford on Demand Pub*

This book shows how to make a difference in the lives of customers and communities. It has been used by managers and decision makers in over 40 states and seven countries. Its plain language talk-to-action methods produce results.

Trying Hard is Not Good Enough

Working Hard is Not Good Enough *Random House India*

Less than 2 percent of entrepreneurs succeed, only 15 percent employees get the best hikes, promotions and appraisal ratings. Less than 1 percent get to senior management positions and higher. Does this mean the rest do not work as hard or are not as smart? They are! But there are subtle, yet profound differences. According to bestseller author, TGC Prasad, there is more to accomplishments than just working hard or at times even being smarter. Working Hard is Not Good Enough is an insightful management book for all who want to make a difference to their performance, potential and life in general—to achieve success and importantly happiness.

Trying Not to Try

Ancient China, Modern Science, and the Power of Spontaneity *Crown*

A deeply original exploration of the power of spontaneity—an ancient Chinese ideal that cognitive scientists are only now beginning to understand—and why it is so essential to our well-being. Why is it always hard to fall asleep the night before an important meeting? Or be charming and relaxed on a first date? What is it about a politician who seems wooden or a comedian whose jokes fall flat or an athlete who chokes? In all of these cases, striving seems to backfire. In *Trying Not To Try*, Edward Slingerland explains why we find spontaneity so elusive, and shows how early Chinese thought points the way to happier, more authentic lives. We've long been told that the way to achieve our goals is through careful reasoning and conscious effort. But recent research suggests that many

aspects of a satisfying life, like happiness and spontaneity, are best pursued indirectly. The early Chinese philosophers knew this, and they wrote extensively about an effortless way of being in the world, which they called *wu-wei* (ooo-way). They believed it was the source of all success in life, and they developed various strategies for getting it and hanging on to it. With clarity and wit, Slingerland introduces us to these thinkers and the marvelous characters in their texts, from the butcher whose blade glides effortlessly through an ox to the wood carver who sees his sculpture simply emerge from a solid block. Slingerland uncovers a direct line from *wu-wei* to the Force in *Star Wars*, explains why *wu-wei* is more powerful than flow, and tells us what it all means for getting a date. He also shows how new research reveals what's happening in the brain when we're in a state of *wu-wei*—why it makes us happy and effective and trustworthy, and how it might have even made civilization possible. Through stories of mythical creatures and drunken cart riders, jazz musicians and Japanese motorcycle gangs, Slingerland effortlessly blends Eastern thought and cutting-edge science to show us how we can live more fulfilling lives. *Trying Not To Try* is mind-expanding and deeply pleasurable, the perfect antidote to our striving modern culture.

The French Art of Not Trying Too Hard *Penguin*

Sick of striving? Giving up on grit? Had enough of hustle culture? Daunted by the 10,000-hour rule? Relax: As the French know, it's the best way to be better at everything. In the realm of love, what could be less seductive than someone who's trying to seduce you? Seduction is the art of succeeding without trying, and that's a lesson the French have mastered. We can see it in their *laissez-faire* parenting, chic style, haute cuisine, and enviable home cooking: They barely seem to be trying, yet the results are world-famous—thanks to a certain *je ne sais quoi* that is the key to a more creative, fulfilling, and productive life. For fans of both Mark Manson's *The Subtle Art of Not Giving a F*ck* and Alain de Botton's *How Proust Can Change Your Life*, philosopher Ollivier Pourriol's *The French Art of Not Trying Too Hard* draws on the examples of such French legends as Descartes, Stendhal, Rodin, Cyrano de Bergerac, and Françoise Sagan to show how to be efficient à la française, and how to effortlessly reap the rewards. A PENGUIN LIFE TITLE

Means to an end *One Point Six Technology Pvt Ltd*

Trisha, a mid-level manager, dreams of grandeur: a sprawling professional network, a close-knit family, corporate success and domestic bliss. Dev, next-in-line to CEO, hopes for total detachment from work and devises a cunning delegation system run by email-forwards. Their circumstances are challenged when a looming organizational restructure forces them to re-evaluate their personal goals and their on-again-off-again relationship. Set in an India stuck between tradition and modernity, *Means to an End*, follows Trisha and Dev, as they struggle to fulfill the expectations of their company, their family and the society.

How to Win Friends and Influence People *Prabhat Prakashan*

In the present book, *How to Win Friends and Influence People*, Dale Carnegie says, “You can make someone want to do what you want them to do by seeing the situation from the other person’s point of view and arousing in the other person an eager want.” You learn how to make people like you,

win people over to your way of thinking, and change people without causing offense or arousing resentment. For instance, “let the other person feel that the idea is his or hers” and “talk about your own mistakes before criticizing the other person.” This book is all about building relationships. With good relationships, personal and business successes are easy and swift to achieve. Twelve Ways to Win People to Your Way of Thinking

1. The only way to get the best of an argument is to avoid it.
2. Show respect for the other person's opinions. Never say "You're wrong."
3. If you're wrong, admit it quickly and emphatically.
4. Begin in a friendly way.
5. Start with questions to which the other person will answer yes.
6. Let the other person do a great deal of the talking.
7. Let the other person feel the idea is his or hers.
8. Try honestly to see things from the other person's point of view.
9. Be sympathetic with the other person's ideas and desires.
10. Appeal to the nobler motives.
11. Dramatize your ideas.
12. Throw down a challenge.

Health (4th Edition)

139 POWERFUL and Scientifically PROVEN Health Tips to Boost Your Health, Shed Pounds and Live Longer!

Get Your Hands On 139 Health Tips Scientifically PROVEN to WORK (41 Of Them Are GUARANTEED to Surprise You!) From the best selling author, Linda Westwood, comes Health (4th Edition): 139 POWERFUL & Scientifically PROVEN Health Tips to Boost Your Health, Shed Pounds & Live Longer! This book will help you start changing your life and your health forever! If you are trying to lose weight, but can't see any results... If you're constantly feeling tired, lazy, or lethargic throughout the day... Or do you want to feel and look more healthy than you have in years... THIS BOOK IS FOR YOU! This book provides you with a HUGE 139 health tips that have been specially collected to powerfully work on your body in days, NOT weeks or months! (41 of them are also scientifically proven and guaranteed to surprise you!) It comes with tons of information, explanations of why the tips are recommended, and all the actionable steps that you need to implement the tips IMMEDIATELY into your life! If you successfully implement JUST A FEW of these health tips, you will...

- Start losing weight without working out as hard - Begin burning all that stubborn fat, especially belly fat, thigh fat and butt fat - Say goodbye to inches off your waist and other hard-to-lose areas - Learn how you can live a healthier lifestyle without trying - Transform your body and mind in less than 3 weeks - Get excited about eating healthy and working out - EVERY TIME!

In Leah's Wake

The Tyler family had the perfect life - until sixteen-year-old Leah decided she didn't want to be perfect anymore. While Leah's parents fight to save their daughter from destroying her brilliant future, Leah's younger sister, Justine, must cope with the damage her out-of-control sibling leaves in her wake. Will this family survive? What happens when love just isn't enough? Jodi Picoult fans will love *In Leah's Wake* - a heartbreaking, ultimately redemptive story about family, connection and our responsibility to those we love.

Be Assertive! Be Your Authentic Self! CreateSpace

How many times have you told yourself quit being such a PUSHOVER and stand up for what you really think and believe? Why don't you just speak up already? Are you fed up with pleasing others or settling for what you get instead of going for what you really want and need? Can you imagine how freeing and amazing it would be to get your power back and daring to be who you genuinely are? Are you looking for a straightforward and easy way to improve your self-esteem, reduce your self-criticism, feel better about yourself and have a healthier and happier life? If it sounds familiar then I urge you to keep reading. You are about to discover *Be Assertive!* Be your authentic self! This is not another book that gives you a plaster to put on the problem. This is a clear-cut cognitive behavioural therapy workbook that will help you become a more empowered and assertive individual, as well as, strengthen your self-esteem. It confronts the issue head on, asks you hard questions and reveals the true core source of your unassertiveness. By identifying and understanding the key psychological barriers that prevent you from acting assertively, challenging them directly and applying the newly learned strategies, you will be able to achieve permanent solutions. It will take a lot of motivation, energy, courage and hard work to create a change in your life but it is indisputably worth it. You may ask yourself: What are the Benefits of reading *Be Assertive!* Be your authentic self!?

1. Developing practical and constructive strategies/skills that will improve your communication style, recapture a sense of control over your life and help you cope better with difficult situations in the present and the future.
2. Being able to communicate and express your own authentic unique self.
3. The dismantling of your inner bully and self-defeating behaviours will help you achieve your potential and a happier and more fulfilled life.
4. Learning to challenge your daily negative thoughts will change and improve your emotions, behaviours, physical and psychological well-being and add balance to your life.
5. The strengthening and the enhancement of your awareness of your personal strengths, as well as, changing the way you think about yourself and others will enable you to achieve personal growth.
6. Attaining a better understanding and acceptance of yourself.
7. Bonus- introducing self-compassion to your life. This is your chance to live the life you truly desire and deserve. Go for it! and Buy your copy now!

Stop Sabotaging Your Life

3 Steps to Your Full Potential Createspace Independent Pub

In *Stop Sabotaging Your Life: 3 Steps To Your Full Potential*, acclaimed life coach Bruno LoGreco shares his simple path to achieving healthy mental and emotional independence. How many times have you caught yourself thinking something like this?: I'm not enough—good enough...smart enough...good looking enough...successful enough.... LoGreco says we sabotage our lives by focusing too much on being what others want us to be and do, and not spending enough time listening to our own hearts and minds. Some people try to find self-acceptance and contentment through counseling, but end up trapped on the therapy treadmill. Others try to go it alone, but still end up in a tiresome process of navel-gazing that never leads to personal fulfillment. LoGreco offers a three-step plan to help you reach your own potential: self-awareness (recognize what you have been doing, and why); rebuilding values (learn a different way to do things); and reach your full potential (identify opportunities and set meaningful goals). You will learn to leverage your strengths

to stop chasing illusions and work toward achieving your dreams. LoGreco doesn't claim his book will cure everything that ails you. As he says, "There is no secret formula, no magic pill that will make you happy, productive, and successful. You must challenge your beliefs and take back control of your choices. Don't just think outside the box—break out of it altogether." What clients and readers are saying about life coach, mentor, and motivational speaker Bruno LoGreco: "As a divorced mother of three, I've encountered many obstacles, mostly personal ones within myself. I wondered why I kept repeating the same patterns with the men I was dating and why it always ended badly, usually with me being hurt, and questioned what 'I' was doing wrong. Bruno taught me how to love myself again, how to respect myself and above all else, BELIEVE in myself.... Bruno saved me from my self-destructive patterns. Without his help, I wouldn't be the confident woman I am today. I am a better mother for that." —Cristina "The world is filled with very successful executives who for decades focus every waking minute on professional accolades and professional development [only to] realize they haven't take the time out to focus on personal development in terms of a better balance in life, being in touch with their spiritual side and inner self, and even the fun side of life. That would describe me in the past.... I came across Bruno, and I knew he was the man. His personality exudes authenticity and geniality. The man simply knows his stuff, has this uncanny ability to read between the lines, and zero in instantly on underlying triggers. His structured approach steers you to address issues head on; challenges you to challenge yourself; opens your mind; helps you understand behaviors, experiences and patterns; gets you in touch with yourself; fuels a sense of purpose and passion; and escorts you to chart a new course to life. He never judges, but relentlessly encourages and empowers you. He's truly a brilliant, genuine and a humane person with an infectious enthusiasm to make you seize your inborn potential." —Adrian "If I had to sum up my experience with Bruno in one word, it would be 'awakened.' Bruno helped me see life from a different perspective, which is what I needed, but most importantly, he showed me how to do that myself without being dependent on him.... Bruno got me to step outside of my comfort zone and do things I normally wouldn't have done otherwise, which is undoubtedly the key to growth." —Blaine

How to Do the Work

Recognize Your Patterns, Heal from Your Past, and Create Your Self *HarperCollins*

#1 NEW YORK TIMES BESTSELLER · INSTANT INTERNATIONAL BESTSELLER From Dr. Nicole LePera, creator of "the holistic psychologist"—the online phenomenon with more than two million Instagram followers—comes a revolutionary approach to healing that harnesses the power of the self to produce lasting change. As a clinical psychologist, Dr. Nicole LePera often found herself frustrated by the limitations of traditional psychotherapy. Wanting more for her patients—and for herself—she began a journey to develop a united philosophy of mental, physical and spiritual wellness that equips people with the interdisciplinary tools necessary to heal themselves. After experiencing the life-changing results herself, she began to share what she'd learned with others—and soon "The Holistic Psychologist" was born. Now, Dr. LePera is ready to share her much-requested protocol with the world. In *How to Do the Work*, she offers both a manifesto for SelfHealing as well as an essential guide to creating a more vibrant, authentic, and joyful life. Drawing on the latest research from a

diversity of scientific fields and healing modalities, Dr. LePera helps us recognize how adverse experiences and trauma in childhood live with us, resulting in whole body dysfunction—activating harmful stress responses that keep us stuck engaging in patterns of codependency, emotional immaturity, and trauma bonds. Unless addressed, these self-sabotaging behaviors can quickly become cyclical, leaving people feeling unhappy, unfulfilled, and unwell. In *How to Do the Work*, Dr. LePera offers readers the support and tools that will allow them to break free from destructive behaviors to reclaim and recreate their lives. Nothing short of a paradigm shift, this is a celebration of empowerment that will forever change the way we approach mental wellness and self-care.

Alexander and the Terrible, Horrible, No Good, Very Bad Day *Simon and Schuster*

On a day when everything goes wrong for him, Alexander is consoled by the thought that other people have bad days too.

Can't Hurt Me

Master Your Mind and Defy the Odds - Clean Edition *David Goggins*

New York Times Bestseller Over 2.5 million copies sold For David Goggins, childhood was a nightmare - poverty, prejudice, and physical abuse colored his days and haunted his nights. But through self-discipline, mental toughness, and hard work, Goggins transformed himself from a depressed, overweight young man with no future into a U.S. Armed Forces icon and one of the world's top endurance athletes. The only man in history to complete elite training as a Navy SEAL, Army Ranger, and Air Force Tactical Air Controller, he went on to set records in numerous endurance events, inspiring *Outside* magazine to name him The Fittest (Real) Man in America. In this curse-word-free edition of *Can't Hurt Me*, he shares his astonishing life story and reveals that most of us tap into only 40% of our capabilities. Goggins calls this The 40% Rule, and his story illuminates a path that anyone can follow to push past pain, demolish fear, and reach their full potential.

It Ends with Us

A Novel *Pocket Books*

In this "brave and heartbreaking novel that digs its claws into you and doesn't let go, long after you've finished it" (Anna Todd, New York Times bestselling author) from the #1 New York Times bestselling author of *All Your Perfects*, a workaholic with a too-good-to-be-true romance can't stop thinking about her first love. Lily hasn't always had it easy, but that's never stopped her from working hard for the life she wants. She's come a long way from the small town where she grew up—she graduated from college, moved to Boston, and started her own business. And when she feels a spark with a gorgeous neurosurgeon named Ryle Kincaid, everything in Lily's life seems too good to be true. Ryle is assertive, stubborn, maybe even a little arrogant. He's also sensitive, brilliant, and has a total soft spot for Lily. And the way he looks in scrubs certainly doesn't hurt. Lily can't get him out of her head. But Ryle's complete aversion to relationships is disturbing. Even as Lily finds herself becoming the exception to his "no dating" rule, she can't help but wonder what

made him that way in the first place. As questions about her new relationship overwhelm her, so do thoughts of Atlas Corrigan—her first love and a link to the past she left behind. He was her kindred spirit, her protector. When Atlas suddenly reappears, everything Lily has built with Ryle is threatened. An honest, evocative, and tender novel, *It Ends with Us* is “a glorious and touching read, a forever keeper. The kind of book that gets handed down” (USA TODAY).

Love Edy

When Edy Phelps falls hard for her best friend, she knows nothing can come from it. Forget actual chemistry, or the fact that she cherishes his mother more than her own; centuries of tradition say that Hassan Pradhan will grow up, marry the girl his parents select, and think nothing of his best friend: the dancer with the bursting smile. Except he can't. He won't. In a world erupting with possibilities for the boy with a body of steel and dreams of the NFL, everything seems promised while nothing at all is; when he's denied the girl he wants most. Two hearts. Two families devoted through generations of friendship. Could Edy and Hassan really risk all that? And yet ... how could they not?

How to Change Someone's Mind

Have you ever convinced a family member to change their vote over the Thanksgiving dinner table? Have you managed to change someone's mind on any important topic? I have not. Until I learned the secret. This book is not about how to win arguments. After ten years of talk radio, I've learned how to do that: talk louder and sound more confident. But it was only recently that I discovered how to actually change people's minds. These are very different things. If you believe that the world would be a better place if more people agreed with you, this insight will help you. I wrote this book to be read in about an hour. You can use the advice right away.

Good to Great

Why Some Companies Make the Leap...And Others Don't *Harper Collins*

The Challenge Built to Last, the defining management study of the nineties, showed how great companies triumph over time and how long-term sustained performance can be engineered into the DNA of an enterprise from the very beginning. But what about the company that is not born with great DNA? How can good companies, mediocre companies, even bad companies achieve enduring greatness? The Study For years, this question preyed on the mind of Jim Collins. Are there companies that defy gravity and convert long-term mediocrity or worse into long-term superiority? And if so, what are the universal distinguishing characteristics that cause a company to go from good to great? The Standards Using tough benchmarks, Collins and his research team identified a set of elite companies that made the leap to great results and sustained those results for at least fifteen years. How great? After the leap, the good-to-great companies generated cumulative stock returns that beat the general stock market by an average of seven times in fifteen years, better than twice the results delivered by a composite index of the world's greatest companies, including Coca-Cola, Intel, General Electric, and Merck. The Comparisons The research team contrasted the good-to-

great companies with a carefully selected set of comparison companies that failed to make the leap from good to great. What was different? Why did one set of companies become truly great performers while the other set remained only good? Over five years, the team analyzed the histories of all twenty-eight companies in the study. After sifting through mountains of data and thousands of pages of interviews, Collins and his crew discovered the key determinants of greatness -- why some companies make the leap and others don't. The Findings The findings of the Good to Great study will surprise many readers and shed light on virtually every area of management strategy and practice. The findings include: Level 5 Leaders: The research team was shocked to discover the type of leadership required to achieve greatness. The Hedgehog Concept (Simplicity within the Three Circles): To go from good to great requires transcending the curse of competence. A Culture of Discipline: When you combine a culture of discipline with an ethic of entrepreneurship, you get the magical alchemy of great results. Technology Accelerators: Good-to-great companies think differently about the role of technology. The Flywheel and the Doom Loop: Those who launch radical change programs and wrenching restructurings will almost certainly fail to make the leap. “Some of the key concepts discerned in the study,” comments Jim Collins, “fly in the face of our modern business culture and will, quite frankly, upset some people.” Perhaps, but who can afford to ignore these findings?

The Subtle Art of Not Giving a F*ck

A Counterintuitive Approach to Living a Good Life *HarperCollins*

#1 New York Times Bestseller Over 1 million copies sold In this generation-defining self-help guide, a superstar blogger cuts through the crap to show us how to stop trying to be “positive” all the time so that we can truly become better, happier people. For decades, we’ve been told that positive thinking is the key to a happy, rich life. “F**k positivity,” Mark Manson says. “Let’s be honest, shit is f**ked and we have to live with it.” In his wildly popular Internet blog, Manson doesn’t sugarcoat or equivocate. He tells it like it is—a dose of raw, refreshing, honest truth that is sorely lacking today. The Subtle Art of Not Giving a F**k is his antidote to the coddling, let’s-all-feel-good mindset that has infected American society and spoiled a generation, rewarding them with gold medals just for showing up. Manson makes the argument, backed both by academic research and well-timed poop jokes, that improving our lives hinges not on our ability to turn lemons into lemonade, but on learning to stomach lemons better. Human beings are flawed and limited—“not everybody can be extraordinary, there are winners and losers in society, and some of it is not fair or your fault.” Manson advises us to get to know our limitations and accept them. Once we embrace our fears, faults, and uncertainties, once we stop running and avoiding and start confronting painful truths, we can begin to find the courage, perseverance, honesty, responsibility, curiosity, and forgiveness we seek. There are only so many things we can give a f**k about so we need to figure out which ones really matter, Manson makes clear. While money is nice, caring about what you do with your life is better, because true wealth is about experience. A much-needed grab-you-by-the-shoulders-and-look-you-in-the-eye moment of real-talk, filled with entertaining stories and profane, ruthless humor, The Subtle Art of Not Giving a F**k is a refreshing slap for a generation to help them lead contented,

grounded lives.

Maid

Hard Work, Low Pay, and a Mother's Will to Survive *Legacy Lit*

NEW YORK TIMES BESTSELLER AND INSPIRATION FOR THE NETFLIX LIMITED SERIES, HAILED BY ROLLING STONE AS "A GREAT ONE." "A single mother's personal, unflinching look at America's class divide, a description of the tightrope many families walk just to get by, and a reminder of the dignity of all work." -PRESIDENT BARACK OBAMA, Obama's Summer Reading List At 28, Stephanie Land's dreams of attending a university and becoming a writer quickly dissolved when a summer fling turned into an unplanned pregnancy. Before long, she found herself a single mother, scraping by as a housekeeper to make ends meet. *Maid* is an emotionally raw, masterful account of Stephanie's years spent in service to upper middle class America as a "nameless ghost" who quietly shared in her clients' triumphs, tragedies, and deepest secrets. Driven to carve out a better life for her family, she cleaned by day and took online classes by night, writing relentlessly as she worked toward earning a college degree. She wrote of the true stories that weren't being told: of living on food stamps and WIC coupons, of government programs that barely provided housing, of aloof government employees who shamed her for receiving what little assistance she did. Above all else, she wrote about pursuing the myth of the American Dream from the poverty line, all the while slashing through deep-rooted stigmas of the working poor. *Maid* is Stephanie's story, but it's not hers alone. It is an inspiring testament to the courage, determination, and ultimate strength of the human spirit.

The Defining Decade

Why Your Twenties Matter--And How to Make the Most of Them Now *Twelve*

New York Times bestselling psychologist Dr. Meg Jay uses real stories from real lives to provide smart, compassionate, and constructive advice about the crucial (and difficult) years we cannot afford to miss. Our "thirty-is-the-new-twenty" culture tells us the twentysomething years don't matter. Some say they are a second adolescence. Others call them an emerging adulthood. Dr. Meg Jay, a clinical psychologist, argues that twentysomethings have been caught in a swirl of hype and misinformation, much of which has trivialized what is actually the most defining decade of adulthood. Drawing from almost two decades of work with hundreds of clients and students, *The Defining Decade* weaves the latest science of the twentysomething years with the behind-closed-doors stories from twentysomethings, themselves. The result is a provocative read that provides the tools necessary to make the most of your twenties, and shows us how work, relationships, personality, social networks, identity, and even the brain can change more during this decade than at any other time in adulthood—if we use the time wisely. *The Defining Decade* is a smart, compassionate and constructive book about the years we cannot afford to miss.

Trying Not to Love You *Amazon Digital Services*

MacKenzie Cahill has dealt with overbearing and overprotective brothers her entire life, making it near impossible to enjoy her teenage years. Having a boyfriend was practically impossible until she met a guy that wasn't afraid to stand up to them - Dominic. He was sweet, thoughtful, and everything MacKenzie ever wanted in a man. But when they go away to college at Old Dominion University, MacKenzie sees a whole new side of Dominic and begins to wonder if he really is different from every other guy. Her world is turned upside down after a party, and her brothers' best friend Hunter is the one there to offer her a shoulder to cry on. The chemistry between them is electric, and feelings for each other that have been hidden for years are finally voiced. Is Hunter willing to be disloyal to his best friends in order to be with the one girl he's always secretly wanted?

The Love Hypothesis *Penguin*

Includes an excerpt from *Love on the Brain*.

Rich Dad, Poor Dad *Lulu Press, Inc*

Although we have been successful in our careers, they have not turned out quite as we expected. We both have changed positions several times—for all the right reasons—but there are no pension plans vesting on our behalf. Our retirement funds are growing only through our individual contributions. Michael and I have a wonderful marriage with three great children. As I write this, two are in college and one is just beginning high school. We have spent a fortune making sure our children have received the best education available. One day in 1996, one of my children came home disillusioned with school. He was bored and tired of studying. "Why should I put time into studying subjects I will never use in real life?" he protested. Without thinking, I responded, "Because if you don't get good grades, you won't get into college." "Regardless of whether I go to college," he replied, "I'm going to be rich."

Atomic Habits

An Easy & Proven Way to Build Good Habits & Break Bad Ones *Penguin*

The #1 New York Times bestseller. Over 4 million copies sold! Tiny Changes, Remarkable Results No matter your goals, *Atomic Habits* offers a proven framework for improving—every day. James Clear, one of the world's leading experts on habit formation, reveals practical strategies that will teach you exactly how to form good habits, break bad ones, and master the tiny behaviors that lead to remarkable results. If you're having trouble changing your habits, the problem isn't you. The problem is your system. Bad habits repeat themselves again and again not because you don't want to change, but because you have the wrong system for change. You do not rise to the level of your goals. You fall to the level of your systems. Here, you'll get a proven system that can take you to new heights. Clear is known for his ability to distill complex topics into simple behaviors that can be easily applied to daily life and work. Here, he draws on the most proven ideas from biology, psychology, and neuroscience to create an easy-to-understand guide for making good habits inevitable and bad habits impossible. Along the way, readers will be inspired and entertained with true stories from Olympic gold medalists, award-winning artists, business leaders, life-saving

physicians, and star comedians who have used the science of small habits to master their craft and vault to the top of their field. Learn how to: • make time for new habits (even when life gets crazy); • overcome a lack of motivation and willpower; • design your environment to make success easier; • get back on track when you fall off course; ...and much more. Atomic Habits will reshape the way you think about progress and success, and give you the tools and strategies you need to transform your habits--whether you are a team looking to win a championship, an organization hoping to redefine an industry, or simply an individual who wishes to quit smoking, lose weight, reduce stress, or achieve any other goal.

A World Without Failures

Growth Mindset

Does your kid also hate mistakes and would love to never have to make mistakes again? Join David on his way to discover that a world without failure might would be less thrilling than expected. The whimsical illustrations will show how a world without failure would look like. Will there be refrigerators? What about ipads, or supermarkets? This book will highlight how failures are actually a good thing and how important mistakes for successful learning. Something to internalize not only for our small readers. At the end of the book you will find a whole page with discussion starter questions. So you can dig deeper into the area of mistakes and growth mindset. If you enjoyed the first book in the Power Of Yet growth mindset series (I Can't Do That YET) you will definitely will enjoy A World Without Failures. This charming, fun-to-read and thought provoking book will empower both boys and girls ages 4-8. Perfect for ages: 4, 5, 6, 7, 8 and up. You can follow Power Of Yet on Instagram @powerofyet. GET IT NOW and get the ebook for FREE!

Can't Even

How Millennials Became the Burnout Generation *Mariner Books*

An incendiary examination of burnout in millennials--the cultural shifts that got us here, the pressures that sustain it, and the need for drastic change

Jonathan Livingston Seagull

The Complete Edition *Simon and Schuster*

"Includes the rediscovered part four"--Cover.

Leading Change *Harvard Business Press*

Offers advice on how to lead an organization into change, including establishing a sense of urgency, developing a vision and strategy, and generating short-term wins.

He Knew a Firefly

An INDIE NEXT GENERATION BOOK AWARD Finalist, He Knew a Firefly has been described as lyrical,

powerfully emotional and suspenseful. Death is inevitable, but what if you could see the exact moment or place you would die. Would you make the best of the time you had, or live in fear, every day? Those are the questions Akshara battles. Because she has an extraordinary curse. Six-year-old Akshara watches her mother die. At thirteen, she watches her best friend die. She's heartbroken, but their deaths don't surprise her. She has a secret ? she can glimpse into the future of those she loves. One defining thing, but that's enough. Thus, every life she touches is thrown into turmoil, friends abandon her, and she is overwhelmed by more guilt than she can bear. Then, one day, she sees her own unhappy fate. Does Akshara bring upon her loved ones the misfortunes they blame her for? Will Akshara be able to save herself after she has lost everyone she loved? Or will she lose her sanity as her mother did? A gripping, evocative, and sometimes surreal page-turner, He Knew a Firefly follows Akshara as she tries to light unknown pathways for her loved ones, before being ultimately consumed by the flames herself.

Resilience (HBR Emotional Intelligence Series) *Harvard Business Press*

How do some people bounce back with vigor from daily setbacks, professional crises, or even intense personal trauma? This book reveals the key traits of those who emerge stronger from challenges, helps you train your brain to withstand the stresses of daily life, and presents an approach to an effective career reboot. This volume includes the work of: Daniel Goleman Jeffrey A. Sonnenfeld Shawn Achor This collection of articles includes "How Resilience Works," by Diane Coutu; "Resilience for the Rest of Us," by Daniel Goleman; "How to Evaluate, Manage, and Strengthen Your Resilience," by David Kopans; "Find the Coaching in Criticism," by Sheila Heen and Douglas Stone; "Firing Back: How Great Leaders Rebound After Career Disasters," by Jeffrey A. Sonnenfeld and Andrew J. Ward; and "Resilience Is About How You Recharge, Not How You Endure," by Shawn Achor and Michelle Gielan. How to be human at work. The HBR Emotional Intelligence Series features smart, essential reading on the human side of professional life from the pages of Harvard Business Review. Each book in the series offers proven research showing how our emotions impact our work lives, practical advice for managing difficult people and situations, and inspiring essays on what it means to tend to our emotional well-being at work. Uplifting and practical, these books describe the social skills that are critical for ambitious professionals to master.

Mindset

The New Psychology of Success *Random House*

The updated edition of the bestselling book that has changed millions of lives with its insights into the growth mindset "Through clever research studies and engaging writing, Dweck illuminates how our beliefs about our capabilities exert tremendous influence on how we learn and which paths we take in life."—Bill Gates, GatesNotes After decades of research, world-renowned Stanford University psychologist Carol S. Dweck, Ph.D., discovered a simple but groundbreaking idea: the power of mindset. In this brilliant book, she shows how success in school, work, sports, the arts, and almost every area of human endeavor can be dramatically influenced by how we think about our talents and abilities. People with a fixed mindset—those who believe that abilities are fixed—are less likely

to flourish than those with a growth mindset—those who believe that abilities can be developed. Mindset reveals how great parents, teachers, managers, and athletes can put this idea to use to foster outstanding accomplishment. In this edition, Dweck offers new insights into her now famous and broadly embraced concept. She introduces a phenomenon she calls false growth mindset and guides people toward adopting a deeper, truer growth mindset. She also expands the mindset concept beyond the individual, applying it to the cultures of groups and organizations. With the right mindset, you can motivate those you lead, teach, and love—to transform their lives and your own.

The Meritocracy Trap

How America's Foundational Myth Feeds Inequality, Dismantles the Middle Class, and Devours the Elite *Penguin*

A revolutionary new argument from eminent Yale Law professor Daniel Markovits attacking the false promise of meritocracy. It is an axiom of American life that advantage should be earned through ability and effort. Even as the country divides itself at every turn, the meritocratic ideal – that social and economic rewards should follow achievement rather than breeding – reigns supreme. Both Democrats and Republicans insistently repeat meritocratic notions. Meritocracy cuts to the heart of who we are. It sustains the American dream. But what if, both up and down the social ladder, meritocracy is a sham? Today, meritocracy has become exactly what it was conceived to resist: a mechanism for the concentration and dynastic transmission of wealth and privilege across generations. Upward mobility has become a fantasy, and the embattled middle classes are now more likely to sink into the working poor than to rise into the professional elite. At the same time, meritocracy now ensnares even those who manage to claw their way to the top, requiring rich adults to work with crushing intensity, exploiting their expensive educations in order to extract a return. All this is not the result of deviations or retreats from meritocracy but rather stems directly from meritocracy's successes. This is the radical argument that Daniel Markovits prosecutes with rare force. Markovits is well placed to expose the sham of meritocracy. Having spent his life at elite universities, he knows from the inside the corrosive system we are trapped within. Markovits also knows that, if we understand that meritocratic inequality produces near-universal harm, we can cure it. When *The Meritocracy Trap* reveals the inner workings of the meritocratic machine, it also illuminates the first steps outward, towards a new world that might once again afford dignity and prosperity to the American people.

Start with Why

How Great Leaders Inspire Everyone to Take Action *Penguin*

The inspiring, life-changing bestseller by the author of *LEADERS EAT LAST* and *TOGETHER IS BETTER*. In 2009, Simon Sinek started a movement to help people become more inspired at work, and in turn inspire their colleagues and customers. Since then, millions have been touched by the power of his ideas, including more than 28 million who've watched his TED Talk based on *START WITH WHY* -- the third most popular TED video of all time. Sinek starts with a fundamental question:

Why are some people and organizations more innovative, more influential, and more profitable than others? Why do some command greater loyalty from customers and employees alike? Even among the successful, why are so few able to repeat their success over and over? People like Martin Luther King Jr., Steve Jobs, and the Wright Brothers had little in common, but they all started with *WHY*. They realized that people won't truly buy into a product, service, movement, or idea until they understand the *WHY* behind it. *START WITH WHY* shows that the leaders who've had the greatest influence in the world all think, act, and communicate the same way -- and it's the opposite of what everyone else does. Sinek calls this powerful idea The Golden Circle, and it provides a framework upon which organizations can be built, movements can be led, and people can be inspired. And it all starts with *WHY*.

In Love

A Memoir of Love and Loss *Random House*

NEW YORK TIMES EDITORS' CHOICE • This powerful memoir by New York Times bestselling author Amy Bloom is an illuminating story of two people whose love leads them to find a courageous way to part—and of a woman's struggle to go forward in the face of loss. "What a book this is—full of everything that matters . . . gripping, moving, and beautifully told."—Meg Wolitzer, author of *The Female Persuasion* ONE OF THE MOST ANTICIPATED BOOKS OF 2022—Oprah Daily, BookPage Amy Bloom began to notice changes in her husband, Brian: He retired early from a new job he loved; he withdrew from close friendships; he talked mostly about the past. Suddenly, it seemed there was a glass wall between them, and their long walks and talks stopped. Their world was altered forever when an MRI confirmed what they could no longer ignore: Brian had Alzheimer's disease. Forced to confront the truth of the diagnosis and its impact on the future he had envisioned, Brian was determined to die on his feet, not live on his knees. Supporting each other in their last journey together, Brian and Amy made the unimaginably difficult and painful decision to go to Dignitas, an organization based in Switzerland that empowers a person to end their own life with dignity and peace. In this heartbreaking and surprising memoir, Bloom sheds light on a part of life we so often shy away from discussing—its ending. Written in Bloom's captivating, insightful voice and with her trademark wit and candor, *In Love* is an unforgettable portrait of a beautiful marriage, and a boundary-defying love.

The Progress Principle

Using Small Wins to Ignite Joy, Engagement, and Creativity at Work *Harvard Business Press*

What really sets the best managers above the rest? It's their power to build a cadre of employees who have great inner work lives—consistently positive emotions; strong motivation; and favorable perceptions of the organization, their work, and their colleagues. The worst managers undermine inner work life, often unwittingly. As Teresa Amabile and Steven Kramer explain in *The Progress Principle*, seemingly mundane workday events can make or break employees' inner work lives. But it's forward momentum in meaningful work—progress—that creates the best inner work lives.

Through rigorous analysis of nearly 12,000 diary entries provided by 238 employees in 7 companies, the authors explain how managers can foster progress and enhance inner work life every day. The book shows how to remove obstacles to progress, including meaningless tasks and toxic relationships. It also explains how to activate two forces that enable progress: (1) catalysts—events that directly facilitate project work, such as clear goals and autonomy—and (2) nourishers—interpersonal events that uplift workers, including encouragement and demonstrations of respect and collegiality. Brimming with honest examples from the companies studied, *The Progress Principle* equips aspiring and seasoned leaders alike with the insights they need to maximize their people's performance.

Finding Focus *Jiffy Kate*

Sheridan "Dani" Reed is a recently unemployed photojournalist living in New York City. Her boyfriend is vacationing without her, and her best friend has abandoned her for a job in the south. Is a quarter-life crisis a thing? After accepting a freelance job in Louisiana for *Southern Style* magazine, she feels the bleakness of her life back in New York fading in the rearview mirror. Getting back to her southern roots seems to be just what she needs to lift her spirits and spark her creativity. During her stay, she meets playboy Micah Landry and his colorful family. She knows she should avoid him and keep things professional, but his southern charms are hard to resist. Through the lens of her camera, she finds the beauty and soul of the Landry Plantation, but it's her beauty and soul that capture Micah's attention. When an unexpected phone call takes her back to New York, she's forced to face

the life she was trying to escape head on. Will her trip and the Landrys only become fond memories, or will Dani find her way back to them and her beloved south? In their debut novel, *Jiffy Kate* bring you a story of love, adventure, and finding a place to call home.

Style *Createspace Independent Publishing Platform*

Kyle Blake likes plans. So far, they're pretty simple: Finish her senior year of high school, head off to a good college, find a cute boyfriend, graduate, get a good job, get married, the whole heterosexual shebang. Nothing is going to stand in the way of that plan. Not even Stella Lewis. Stella Lewis also has a plan: Finish her senior year as cheer captain, go to college, finally let herself flirt with (and maybe even date) a girl for the first time and go from there. Fate has other plans for Kyle and Stella when they're paired up in their AP English class and something between them ignites. It's confusing and overwhelming and neither of them know what to do about it. One thing they do know is that their connection can't be ignored. The timing just isn't right. But is there ever a good time for falling in love?

Slaughterhouse Five Or the Children's Crusade

A Duty Dance With Death *Dell Publishing Company*

Billy Pilgrim survives capture by the Germans in World War II, the Dresden bombings, and the struggle for financial success only to be kidnapped in a flying saucer and taken to the planet Tralfamadore.